

Canadian Recreational Vehicle Association

Quarterly Wholesale Shipment Report

June 2021



Narrative- June 30th, 2021

The Canadian Recreational Vehicle Association is very pleased to report that RV Wholesale Shipments into Canada for the 2nd Quarter ending June 30th,2021 totaled **16,250** units compared to **4,471** in 2020, representing an increase of **263.45%** over the same period last year.

Total RV Wholesale Shipments into Canada YTD for the period ending June 30th were **30,102** vs **13,105** units for the period in 2020 representing an increase of **129.70**%.

It should be noted that shipments for the 1st and 2nd Quarter during 2020 were significantly lower due to the COVID pandemic. However, comparing the figures to the last 6 years, 2021 is the second highest over the period.

According to Statistical Surveys, RVDA of Canada recently reported Retail Activity for the first 6 months in 2021 totaled **30,376** units and when compared to the wholesale shipment figure of **30,102** would indicate that Canadian Dealer's Inventory levels have not expanded as we anticipated.

The Canadian RV Association is hoping that with increased production and seasonally adjusted retail activity in the 3rd and 4th quarter, we will see RV Retailers able to replenish their inventory levels. We expect that demand from Canadian RV enthusiasts will remain strong throughout the rest of 2021.

Please find our full report below:



Canadian Recreational Vehicle Association

Wholesale Shipments Summary for the period ending June 30th, 2021

April 1st - June 30th

January 1st to June 30th

	2nd Qtr	2nd Qtr		YTD	YTD	YTD
	2021	2020	% Chg	2021	2020	%Chg
Travel Trailers	12590	3202	293.19%	23,839	9,682	146.22%
Fifth Wheel Trailers	2025	585	246.15%	3,802	1,689	125.10%
Truck Campers	178	98	81.63%	345	241	43.15%
Fold-Down Trailers	264	144	83.33%	380	391	-2.81%
Towable RVs	15057	4029	273.72%	28,366	12,003	136.32%
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Motorhomes (All Sizes)	1193	442	169.91%	1,736	1,102	57.53%
Total Wholesale Shipments:	16,250	4,471	263.45%	30,102	13,105	129.70%



RV Type Definitions

Recreational vehicle (RV), a vehicular-type unit that is primarily designed as temporary living quarters for recreational, camping, or seasonal use; has its own motive power or is mounted on or towed by another vehicle; does not require a special highway use permit for operation on the highways; and can be easily transported and set up on a daily basis by an individual.

Travel trailer, A Recreational Vehicle designed to be towed behind a motor vehicle by means of a bumper or frame hitch and which is manufactured in accordance with CSA Z-240 RV series or NFPA 1192 of standards. Sometimes referred to as a conventional travel trailer, the Travel Trailer RV is designed to be towed by a car, van or pickup by means of an equalizing frame hitch. The most popular type of RV.

Fifth-wheel trailer, A Recreational Vehicle designed to be coupled to the towing vehicle by a fifth wheel-type coupler, through which a substantial part of the trailer weight is supported by the tow vehicle and being manufactured in accordance with either CSA Z-240 RV series or NFPA 1192 of standards. Fifth Wheel Travel Trailers are a two-level unit designed to be affixed and towed by a pickup truck equipped with a special 5th wheel hitch in the truck bed.

Motor home, either:

A Recreational Vehicle that is self-propelled described as a "Class A" and which is manufactured in accordance with CSA Z-240 RV series or NFPA 1192 of standards. The largest of the motorized RVs, the Class A motorhome is a luxury motorhome unit entirely constructed on a bare, specially designed motor vehicle chassis.

A Recreational Vehicle that is self-propelled and described as a "Class B" which is manufactured in accordance with either CSA Z-240 RV series or NFPA 1192 standard. The Class B Motorhome can be sometimes referred to as a Camper Van. This unit is built using a conventional van to which a raised roof is added.

A Recreational Vehicle that is self-propelled which includes vehicles described as Class C" and which is manufactured in accordance with CSA Z-240 RV series or NFPA 1192 standards. Sometimes referred to as a mini-motorhome, this unit is built on an automotive manufactured chassis with an attached van cab section. Unlike a Class A Motorhome, a Class C would have sleeping quarters above the driver and passenger compartment.

Folding Camping Trailer, A Recreational Vehicle built on its own chassis, having a rigid or canvas top and sidewalls, which may be folded or otherwise stowed for transit, and designed to be towed behind a motor vehicle. The unit is manufactured in accordance with CSA Z-240 RV series or NFPA 1192 of standards. A lightweight unit with sides that collapse for towing and storage. This unit is also referred to as a Fold Down Trailer, Pop-up Trailer or Tent Trailer.

Truck Camper, A Recreational Vehicle designed to be loaded onto and unloaded from, the bed of a pick-up truck and being manufactured in accordance with CSA Z-240 RV series or NFPA 1192 of standards. This small Recreational Vehicle unit is loaded onto, or affixed to, the bed or chassis of a pickup truck.